PUBLIC HEALTH

Results of a randomised trial of male condom promotion among Madagascar sex workers

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Objectives: To test the effect of supplementing peer promotion of male condom use with clinic based counselling, measured in terms of STI prevalence and reported male condom use.

Methods: 1000 female sex workers in Madagascar were randomised to two study arms: peer education supplemented by individual risk reduction counselling by a clinician (peer + clinic) versus condom promotion by peer educators only (peer only). STI testing was conducted at baseline and 6 months. Behavioural interviews were administered at baseline, 2, 4, and 6 months.

Results: At baseline, women in the peer only arm had prevalences of 16.0%, 23.6%, and 12.1% for chlamydia, gonorrhoea, and trichomoniasis respectively, with an aggregate prevalence of 38.2%. Baseline STI prevalences for the peer + clinic arm were slightly lower and 34.1% in aggregate. At 6 months, aggregate STI prevalence increased in the peer only arm to 41.4%, whereas the aggregate prevalence diminished slightly to 32.1% in the peer + clinic arm. In logistic regression analyses, the estimated odds ratios (ORs) for chlamydia, gonorrhoea, trichomoniasis, and aggregate STI were 0.7 (95% confidence interval 0.4 to 1.0), 0.7 (0.5 to 1.0), 0.8 (0.6 to 1.2), and 0.7 (0.5 to 0.9) respectively, comparing the peer + clinic arm with the peer only arm. The logistic regression OR for reported condom use with clients in the past 30 days increased from 1.1 at 2 months to 1.8 at 6 months, comparing the peer + clinic arm with the peer only arm, and was 1.4 overall (1.1 to 1.8). Adjustment for baseline factors changed the regression results little.

Conclusions: The impact of male condom promotion on behaviour can be heightened through more concentrated counselling on risk reduction. Persistently high STI prevalence despite increases in reported condom use by sex workers supports the need for multidimensional control programmes.

Methods

The study had two phases: an initial phase during which only male condoms were available, and a second phase when both male and female condoms were promoted. Analysis of the data from the second phase is still under way; we report here only on the initial male condom phase. The primary objective was to test the effect of supplementing peer promotion of male condom use with clinic based counselling, measured in terms of both STI prevalence (biological end point) and reported male condom use (behavioural end point). The study was approved by the ethics committees of the Laboratoire National de Référence (LNR) VIH/SIDA in Madagascar, and Family Health International (FHI) in North Carolina, United States.

Study sites

We worked in two public dispensaries in the capital city, Antananarivo, and in the principal port city, Tamatave. The two study cohorts have different ethnic, sociodemographic and behavioural characteristics, and the study sites were chosen to reflect diversity of Madagascar SWs and to produce findings relevant to a large proportion of urban sex workers there. We enrolled 500 female sex workers at each site.

Enrolment and randomisation

Women who completed follow up in a previous study of STI management were recruited and asked to return to the clinic for enrolment 2 months later. Half of our study participants derived from the earlier study. Other women were recruited.

Abbreviations: FHI, Family Health International; LNR, Laboratoire National de Référence; RCT, randomised controlled trial; STI, sexually transmitted infections; SWs, sex workers
by peer health educators at places where sex work occurs. All participants had to be self-identified active sex workers 18 years or older with no signs of pregnancy and willing to comply with follow up visits and other study procedures. At the clinic visit, we administered oral informed consent in Malagasy. Participants signed or made their mark on the consent form in the presence of study staff and a non-study witness.

Participants were individually randomised to receive condom counselling by peer educators (hereafter referred to as the “peer only” arm), or peer counselling plus clinic based counselling (“peer + clinic” arm). A computer generated random allocation list stratified by study site was created at FHI using a block permuted approach with block sizes of 20, 10, and four. Assignment to study arm was accomplished at the initial clinic visit after interview and examination through use of sequentially numbered sealed, opaque envelopes containing the group assignment. Clinic staff and participants were not blinded to group assignment, but STI testing and reporting were done by laboratory staff blind to group assignment.

Study interventions
All study participants received condom promotion and risk reduction counselling delivered by peer educators trained by the study.22 Counselling took place while the peer educators accompanied their assigned peer participants to scheduled bi-monthly interviews at the clinics, as well as during ad hoc contacts with participants in the community. The peer educators in Tamatave were trained in social marketing and sold condoms at the lowest price available in that city. Peer educators in Antananarivo encouraged participants to purchase condoms from existing social marketing outlets. The peer educators received continuing education, supervision, and motivation at monthly meetings with the study coordinator and weekly meetings with clinic staff. The cost of these activities for the 6 month period was approximately $3660 per site or $7.32 per SW. The majority of this expense (69–78%) was for monthly stipends to the peer educators. (A full cost effectiveness analysis is in preparation.)

Participants assigned to the peer + clinic arm received three bimonthly clinic counselling sessions. These were delivered in the Tamatave site by a nurse employed by the dispensary and paid a stipend by the study, and in the Antananarivo site by a physician employed by the study. These two clinicians received two week-long trainings that covered basic elements of effective counselling, including the understanding of values, identifying and assessing stages of behaviour change,23 tailoring messages, and developing skills for effective interpersonal communication, as well as implementation of our study messages. This training was designed and led by a consultant specialising in behaviour change communication who created a programme that could be implemented and sustained in Madagascar. The counselling sessions, typically lasting approximately 15 minutes, involved a two way exchange of information on the following components: individual risk assessment; transmission and verification of basic knowledge about STIs and HIV; dual protection; demonstration of condom use with opportunity to practise using models; counselling tailored to individual circumstances; reinforcement of skills for negotiating condom use; and promotion of the “no condom = no sex” policy. Clinicians routinely referred to a counselling job aid developed for the study. Clinicians also offered a few sample condoms and advised participants to purchase additional condoms from their peer educator or another social marketing agent. The incremental cost of the clinic based reinforcement programme was approximately $765 per site or $3.06 per SW. Most of this expense (54–59%) was for clinician training. The balance was additional payments to clinicians for counselling sessions.

Study visits and interviews
Participants were scheduled to make visits at 2 month intervals. At baseline and the 6 month visit, we performed clinical examinations and took specimens for STI testing. At each visit (baseline, 2, 4, and 6 months), we conducted interviews to collect data on sexual activity and reported condom use with clients (last 30 days) and non-paying partners (last act), including use of protection in most recent sex acts with clients and personal partners; condom breakage; client refusal to use condoms; reasons for condom use and non-use; and exposure to the interventions.

Clinical examinations
At each study site, one clinician examined the participants at the baseline and 6 month visits. After urine and venous blood specimen collection, the clinician performed a dermatological inspection and examination of the external genitalia. A moistened, non-lubricated speculum was used and any vaginal discharge or lesions noted. A swab sample was collected from the posterior fornix for immersion in InPouch (BioMed, San Jose, CA, USA) and a second swab from the lateral vaginal walls was rolled on a slide for Gram stain. Fluid on the speculum was tested for vaginal pH. A bimanual examination was then done.

After the examination, all participants were treated presumptively for gonorrhoea and chlamydia with ciprofloxacin and azithromycin. Treatment was given 1 week later for syphilis (penicillin), candidiasis (nystatin), and trichomiasis and bacterial vaginosis (metronidazole) as needed.

Laboratory methods
In Antananarivo, samples were taken directly to the LNR. Urine samples were aliquotted into two numbered cryovials and stored in designated boxes at −20°C. Blood specimens were screened for syphilis (MacroVue RPR Card Test, Becton Dickinson, Cockeysville, MD, USA); reactive sera were evaluated using TPPA (Fujirebio, Tokyo, Japan). The InPouch specimens were evaluated microscopically for trichomonas on the day of collection and daily during 5 days of incubation at 37°C. The vaginal smears were Gram stained and examined microscopically for leucocytes, presence of lactobacilli, clue cells, and yeast buds and pseudohyphae.

In Tamatave, samples were taken directly to the adjacent laboratory, where InPouch and qualitative RPR syphilis testing was done and smears were examined. Urine and blood samples were aliquotted into cryovials and stored in designated boxes at −20°C until shipped on blue ice to the LNR in Antananarivo, where RPR quality control and RPR dilutions and TPPA testing of the positive samples were done. The LNR was also responsible for quality control of microscopic analyses in Tamatave.

The frozen urine samples from both study sites were shipped on dry ice from the LNR to the University of North Carolina (Chapel Hill, NC, USA) for ligase chain reaction testing (Abbott Lcx Probe System, Abbott Laboratories, Abbott Park, IL, USA) for gonococcal and chlamydial infections.

Data analysis
This study measured the impact of clinic based counselling in addition to peer condom promotion on STI prevalence at 6 months, and on the proportion of sex acts reportedly protected by condoms through 6 months. Study size calculations centred on the STI outcome. With 1000 participants, assuming 75% of participants complete this phase of the study, we would have at least 80% power to detect a 10%
exposure was equal for all women. A second logistic regression analysis of STI risk adjusted for baseline covariates selected before the analysis, including prevalent STI, age, the number of partners (both clients and non-paying partners), and the number of sex acts with clients (in the past 30 days).

We calculated the reported proportion of protected sex acts with clients in the past 30 days and computed the mean value by visit, site, and study arm. For participants who had a sex act with a non-paying partner in the past 30 days, we computed the proportion whose last sex act was protected.

RESULTS

Five hundred women were randomly assigned to peer only male condom promotion and 500 were randomly assigned to peer plus clinic based male condom counselling. Enrolment took place from February to August 2001, with follow up visits for this first phase of the study extending to June 2002; 11% and 9%, respectively, of the peer arm and the peer + clinic arm never returned for follow up or did not provide specimens for STI testing and were excluded from the analysis of STI outcomes (see fig 1). Smaller numbers of other women (3% and 4%) missed interview visits and so were excluded from analyses of condom use (flow chart not shown).

The sociodemographic and behavioural features and physical examination results in the two study arms were quite similar at baseline (table 1). Almost half of women in Antananarivo were separated or divorced; most women in Tamatave were single with no steady boyfriend. Their median age was 26–27 years. Contraceptive use was rare. At baseline, women reported a median of five or six paying clients in the past seven days (not shown). Women in Antananarivo reported that they met virtually all their clients on the street, while in Tamatave many women met clients in bars as well as on the street (not shown).

Approximately 30% of all women had reactive RPR results at baseline, virtually all of which were confirmed positive by TPPA testing (not shown). At baseline, women in the peer

### Table 1: Marital status, age, and contraceptive use at baseline by intervention group and study site

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<th>Marital status*</th>
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<td>Peer + clinic (n = 250)</td>
<td>Peer only (n = 250)</td>
<td>Peer + clinic (n = 250)</td>
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<tr>
<td>Single with steady boyfriend</td>
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<td>0.4</td>
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</table>

| Mean | 28.2 | 28.5 | 27.6 | 28.7 | 27.9 | 28.6 |

| Median | 27 | 27 | 26 | 28 | 26 | 27 |

*Women could report more than one marital status.
†Women could report more than one contraceptive method.
‡Includes spermicides, surgical sterilisation, IUDs, Norplant, natural methods.
only arm (both sites) had prevalences of 16.0%, 23.6%, and 12.1% for chlamydia, gonorrhoea, and trichomoniasis respectively (table 2), with an aggregate prevalence of 38.2%. The corresponding baseline STI prevalences for the peer + clinic arm were slightly lower and 34.1% in aggregate. At 6 months, the aggregate STI prevalence increased in the peer only arm to 41.4%, mostly because of increases at the Antananarivo site, whereas the aggregate prevalence diminished slightly to 32.1% in the peer clinic arm. Intervening (non-study related) treatment was reported by about 9% of women in each study site. Generally, chlamydia and gonorrhoea prevalences decreased slightly from baseline to 6 months in both study arms at both study sites. Trichomoniasis prevalence increased from baseline to 6 months regardless of study arm or study site.

In both study arms, the self reported number of coital acts with clients in the past month remained fairly stable from baseline through 2, 4, and 6 month follow up interviews. Mean and median numbers of coital acts unprotected by male condoms decreased sharply in both study arms (not shown). Correspondingly, the mean proportions of coital acts protected by condoms increased approximately 20% in both study arms (table 3 and fig 2), while the median proportions protected by condoms increased even more. At 6 months, more than half the women in the peer + clinic arm reported 100% condom use with clients in the preceding 30 days.

About half of the women reported a sex act with a non-paying partner in the past 30 days (table 4), more in Antananarivo than Tamatave. The proportion of women who reported that this last intercourse with a non-paying partner was protected by a condom increased more and was more sustained through follow up in the peer + clinic arm, but remained low.

Logistic regression analyses of STI outcomes revealed that women in the peer + clinic arm had a lower risk of individual and aggregate STI at 6 months than women in the peer only arm (table 5). The sole exception was for chlamydia at the Tamatave site, where the rate diminished more in the peer clinic arm (an example of interaction seen in the percentages in table 2). Accounting for study site, the estimated odds ratios for chlamydia, gonorrhoea, trichomoniasis and aggregate STI were 0.7 (95% confidence interval (CI) 0.4 to 1.0), 0.7 (0.5 to 1.0), 0.8 (0.6 to 1.2), and 0.7 (0.5 to 0.9) respectively, comparing the peer + clinic arm to the peer only arm (table 5). These results were virtually identical after adjusting for baseline covariates (not shown).

In parallel to the STI results, logistic regression analyses of reported condom use revealed that women in the peer + clinic arm used condoms more consistently, both with clients and with non-paying partners (table 6). In a model with the covariates study arm, site and time, the OR for condom use with clients increased from 1.1 at 2 months to 1.4 at 4 months to 1.8 at 6 months, and was 1.4 overall (95% CI 1.0 to 1.8; table 6A). The same model produced an OR of 1.3 for condom use during the last coital act with a non-paying partner (1.0 to 1.8; table 6B), although the OR was not statistically significant and did not change over time. Adjusting for additional baseline covariates changed these figures little (not shown).

**DISCUSSION**

This study weakly supports the hypothesis that the impact of male condom programmes for sex workers can be heightened through more concentrated counselling on risk reduction. The estimated risk of the individual infections and of the aggregate STI outcome was reduced by 20–30% among women who received clinic based condom counselling as a supplement to peer education. The 95% confidence interval excluded 1.0 for the aggregated STI outcome.

Focusing on the absolute rather than the relative reductions in STIs suggests less salutary findings, however. Our study size calculations incorporated a 10% reduction in STI prevalence in the peer + clinic arm. The 6 month prevalences in the study arms almost reached this 10% reduction, but mainly on account of a net increase in the aggregate STI rate in the peer only arm. (We are unable to explain this counterintuitive finding, since study participants were...
treated at baseline with effective single dose antibiotics for gonorrhoea, chlamydia, and trichomoniasis.) The net decrease in aggregate STI prevalence of about 2% in the peer clinic study arm cannot be termed an effective public health intervention.

Our disappointing STI findings emerged despite marked increases in self reported male condom use. While reported condom use increased substantially in both study arms, the odds of condom use with clients and during the last coital act with a non-paying partner were 30–40% higher in the study arm benefiting from clinic based counselling, the same arm that showed greater reductions in STI prevalence. These results bolster other studies indicating that repeated, individualised counselling of sex workers by health personnel can produce substantial increases in reported condom use. Our findings also suggest that individualised counselling by clinicians may further increase sex workers’ condom use with non-paying partners, an outcome not achieved through other interventions. The proportion of protected acts with non-paying partners remained fairly low, however.

### Table 3

<table>
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<th>Site</th>
<th>Group</th>
<th>Month</th>
<th>No of women reporting</th>
<th>No of women with coital act</th>
<th>Mean % of coital acts protected by male condom</th>
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*Denominator is women with a coital act with a non-paying partner.

### Table 4

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<th>Site</th>
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<th>No of women reporting</th>
<th>No of women with coital act</th>
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<td>236</td>
<td>49.5</td>
</tr>
<tr>
<td></td>
<td></td>
<td>6</td>
<td>456</td>
<td>258</td>
<td>56.6</td>
</tr>
</tbody>
</table>

*Denominator is women with a coital act with a non-paying partner.
The enormous STI burden in these Madagascar sex workers has been reported by others.\textsuperscript{21} Even with our baseline presumptive treatment with highly efficacious antibiotics, we found a considerable STI prevalence at 6 months, irrespective of study arm. The results underscore the “unforgiving” nature of highly infectious STIs: condom use needs to be quite consistent to prevent transmission. The nature of commercial sex in the poorest settings with high numbers of partners, high STI prevalence in the clients, limited diagnostic capabilities, little bargaining power among women for condom use, and strong financial incentives for non-use of protection—suggests that sex workers are likely to remain highly vulnerable to STI transmission. Multidimensional control programmes that include outreach to men and perhaps periodic presumptive treatment (PPT) of sex workers\textsuperscript{22} seem rational in this context, although the best means of applying PPT is not clear.\textsuperscript{27}

This study had several limitations. Chief among them is the inaccuracy of self reports of condom use and other sexual behaviour as a result of faulty recall, social desirability bias, and poor comprehension of questions.\textsuperscript{26} We believe that the trends in self reported coital and condom data were broadly accurate in our study, while the proportions were probably exaggerated—the 6 month STI prevalences among women reporting consistent condom use with clients and non-paying partners at all three follow up interviews were somewhat lower than among other women but were still considerable. It is also worth noting that the interviewers were not blinded to the group assignment of the participants, so that social desirability bias could have differed in the study arms.

Another limitation is the long interval between STI tests that could allow resolution of some infections, and might introduce faulty recall of treatments received for symptoms experienced months before. The long reference period for intercourse with clients might have led to greater reporting inaccuracy, and the differing reference periods for intercourse with paying and non-paying partners made it difficult to assess their relative contributions to STI risk.

The fact that half of our study participants had been tested and interviewed in a previous study of STI management could have affected our results, but the proportions of women deriving from that earlier study were equal in our study arms, and that study involved less intensive counselling and less access to condoms.

The randomised comparison of the more versus less intense counselling approaches is the central strength of the current study. Other strengths include intensive monitoring of the interventions and quality control of the counselling and laboratory procedures, use of effective single dose therapies, use of highly sensitive STI tests, and high follow up rates.

Furthermore, collecting both behavioural and biological outcomes is clearly advantageous for measuring the impact of behaviour change interventions. This study echoes previous reports that healthy behaviour changes do not necessarily lead to a detectable reduction in STI rates.\textsuperscript{29} Despite marked increases in overall protection levels, and absolute decreases in the number unprotected acts with clients, opportunities for STI transmission recurred; persistently low male condom use with non-paying partners and a presumably high STI prevalence among Madagascar men were undoubtedly important. Condom use data thus served as a useful complement to the STI data by illuminating the successes and shortcomings of the behavioural intervention.

Intensive, individualised health education interventions can produce reductions in sexual risk behaviours,\textsuperscript{30–32} and, in some cases, decreases in STI prevalence.\textsuperscript{33, 34} We aimed to provide the Ministry of Health, the national AIDS control

### Table 5

<table>
<thead>
<tr>
<th>STI outcome and intervention effect</th>
<th>OR estimate</th>
<th>95% CI</th>
<th>p Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Chlamydia</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Overall</td>
<td>0.7</td>
<td>0.4 to 1.0</td>
<td>0.03</td>
</tr>
<tr>
<td>At Antananarivo</td>
<td>0.5</td>
<td>0.3 to 0.8</td>
<td>0.00</td>
</tr>
<tr>
<td>At Tamatave</td>
<td>1.1</td>
<td>0.6 to 2.0</td>
<td>0.78</td>
</tr>
<tr>
<td>Gonorrhoea</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Overall</td>
<td>0.7</td>
<td>0.5 to 1.0</td>
<td>0.08</td>
</tr>
<tr>
<td>Trichomoniasis</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Overall</td>
<td>0.8</td>
<td>0.6 to 1.2</td>
<td>0.31</td>
</tr>
<tr>
<td>Aggregated outcome</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Overall</td>
<td>0.7</td>
<td>0.5 to 0.9</td>
<td>0.00</td>
</tr>
</tbody>
</table>

*OR estimates were calculated from the primary analysis models. Overall OR estimates were produced from models accounting for intervention and site effects only. OR estimates at each site were produced from a model accounting for intervention and site effects as well as the interaction effect of the two factors. The estimates at each site are presented only if there was a significant interaction effect of intervention and site.

### Table 6

<table>
<thead>
<tr>
<th>Intervention effect</th>
<th>OR estimate</th>
<th>95% CI</th>
<th>p Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>(A) With clients in past 30 days</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Overall</td>
<td>1.4*</td>
<td>1.1 to 1.8</td>
<td>0.01</td>
</tr>
<tr>
<td>At 2 months</td>
<td>1.1*</td>
<td>0.8 to 1.5</td>
<td>0.49</td>
</tr>
<tr>
<td>At 4 months</td>
<td>1.4*</td>
<td>1.1 to 1.8</td>
<td>0.01</td>
</tr>
<tr>
<td>At 6 months</td>
<td>1.8*</td>
<td>1.3 to 2.5</td>
<td>0.00</td>
</tr>
<tr>
<td>(B) In last coital act with non-paying partner</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Overall</td>
<td>1.3t</td>
<td>1.0 to 1.8</td>
<td>0.07</td>
</tr>
</tbody>
</table>

*OR estimates were calculated from the primary analysis models. Overall OR estimate was produced from a model accounting for intervention, site and time effects only. OR estimates at each time were produced from a model with a significant interaction effect of intervention and time.

tOR estimates were calculated from the primary analysis model accounting for the study intervention, site and time effects only.
programme and donors with evidence about the effectiveness and costs of alternative condom promotion strategies target-
ging SWs. Before this study, non-governmental organisations
supported SW peer education programmes in the two study
sites, but condom promotion was generally passive owing to
inadequate resources. The clinic based counselling interven-
tion tested in this study is noteworthy for its comparative
simplicity, delivered in a manner that theoretically could be
replicated in similar resource poor settings with functioning
peer education programmes. With a recurring annual cost of
approximately $2.60 per SW, this intervention may be worth
the resources required, as part of a package of STI con-
trol services\(^1\) capitalising on health personnel already
in place. The second phase of our trial will provide evidence on
whether female condom distribution produces further
increases in the proportion of protected sex acts, and more
meaningful reductions in STI prevalence.

ACKNOWLEDGEMENTS

Partial support for this work was provided by Family Health Inter-
national (FHI) with funds from the US Agency for International
Development (USAID). The views expressed in this article, however,
do not necessarily reflect those of USAID. FHI is an interna-
tional non-profit organisation that conducts research and provides
technical assistance in health, family planning, STIs, and AIDS. The authors
thank the two study teams and the Laboratoire National de Référence
VIH/SIDA, for their untiring efforts in the face of civil unrest. Martina
Clark helped design the self risk assessment and stages of change
VIH/SIDA, for their untiring efforts in the face of civil unrest. Martina
Peer Education Programme (STI) team.

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A Rasamindrakotroka.

CONTRIBUTORS

The study was designed by PJF, TH, KVD, and AR; data management
and analyses were done by MN and TWG; PJF and TH wrote the
manuscript; all authors reviewed and take responsibility for the
paper.

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Conflict of interest: None declared.

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*Sex Transm Infect* 2005 81: 166-173
doi: 10.1136/sti.2004.010074

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